

Performance Report

Olives New Zealand
For the year ended 31 December 2023



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Entity Information

Olives New Zealand

For the year ended 31 December 2023

'Who are we?', 'Why do we exist?'

Legal Name of Entity

Olives New Zealand

Entity Type and Legal Basis

Registered Incorporated Society

Registration Number

803630

Entity's Purpose or Mission

Olives New Zealand exists:

- to set and maintain quality standards for NZ produced olive products
- provide quality research & development to create and maintain a sustainable integrated olive industry
- implement an ongoing consumer awareness programme to promote the benefits, and create a preference for NZ olive products
- provide a focal organisation which facilitates progressive direction for stakeholders in the olive industry.

Entity Structure

Executive Structure: Our Constitution specifies that there is an elected President, Vice President and Treasurer plus four Executive members from the pool of Branch Chairs. There is also potential to co-opt an Executive member.

Operational Structure: The administration of the organisation is managed by the Executive Officer, which is a contracted service.

1. President / Chairperson - Craig Leaf-Wright
2. Vice President - Tricia Noble-Beasley
3. Treasurer - Charles Chinnaiyah
4. Six (6) Committee members - Andrew Priddle, Geoff Crawford, Ray Gregory, Chris Moore, Neil Smith, Hamilton McConachy
5. Executive Officer - Emma Glover

Main Sources of Entity's Cash and Resources

The main source of income is from membership fees. Other main income streams are the Certification Programme and the New Zealand Extra Virgin Olive Oil Awards however these are generally matched by expenditure.

Other special projects undertaken are funded separately by a combination of membership contribution, grants, etc.

Main Methods Used by Entity to Raise Funds

Membership fees are set annually by the Executive.

Entity's Reliance on Volunteers and Donated Goods or Services

Olives New Zealand has a branch structure which enables regions to provide direct support to members. These are operational in Hawke's Bay, Kapiti, Wairarapa, Nelson and Canterbury. Outside of these regions support is also provided to other regions such as Northland/Auckland and Central Otago.



Entity Information

Fund raising is undertaken for special projects by pledges from members. This may also include in-kind contributions such as donated goods.

Auditors

Parkers Business Solutions Limited , 82 Redwood Street, Blenheim 7201

Bankers

ASB Bank, Paraparaumu

Physical Address

18 Busby Hill

Havelock North

4130

Postal Address

18 Busby Hill

Havelock North

4130

Phone

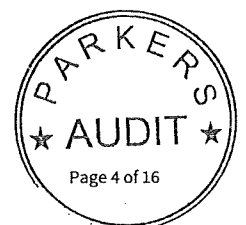
Mob 0204 102 5946

Email/Website

Email admin@olivesnz.org.nz

Website www.olivesnz.org.nz

Facebook <https://www.facebook.com/Olives-NZ-14324224236599991>



Statement of Service Performance

Olives New Zealand

For the year ended 31 December 2023

'What did we do?', 'When did we do it?'

Description of Entity's Outcomes

To create the environment for the New Zealand Olive industry to produce premium quality Extra Virgin Olive Oil and olive products, and to market them successfully nationally and internationally.

	ACTUAL 2023	ACTUAL 2022
Description and Quantification of the Entity's Outputs		
Membership	157	181
Certification Programme - samples submitted	144	191
NZ EVOO Awards - entries received	119	152
Conference attendees	-	41
Processing Practices Course attendees	-	30

Additional Information

Olives New Zealand provides a variety of resources to support members. This ranges from the development of the Best Practice Manual, and the Food Safety Template to Fact Sheets. Also, a variety of merchandise has been developed - health benefit cards, recipe pads, market bags, etc. These products are made available with minimal overhead to assist members in the promotion and selling of their products.

The implementation of the new Food Safety Act has required all olive growers to register a National Programme. Olives New Zealand successfully worked to gain an exemption for National Programme Three for growers who package their own EVOO (subject to set criteria) which means that the majority of members register under National Programme One with a one-off verification visit unless any issues arrive.

2023 was a quieter year for ONZ with the Processing Practices course and ONZ Conference being run Bi-annually, it was only regional Olive Oil Tasting courses and NZ EVOO Awards held.




Approval of Financial Report

Olives New Zealand

For the year ended 31 December 2023

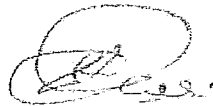
The Committee members are pleased to present the approved financial report including the historical financial statements of Olives New Zealand for year ended 31 December 2023.

APPROVED



Chairperson CECILE LEAF-WRIGHT

Date 27-2-2024



Treasurer CHARLES CHINNAIYAH

Date 27/02/2024



Statement of Financial Performance

Olives New Zealand

For the year ended 31 December 2023

'How was it funded?' and 'What did it cost?'

	NOTES	2023	2022
Revenue			
Revenue from providing goods or services	1	132,026	159,563
Interest, dividends and other investment revenue	1	2,331	693
Total Revenue		134,357	160,257
Expenses			
Costs related to providing goods or service	2	73,226	98,807
Other expenses	2	60,934	81,267
Total Expenses		134,160	180,075
Surplus/(Deficit) for the Year		197	(19,818)

This statement has been audited, and should be read in conjunction with the attached Audit Report.

Statement of Financial Position

Olives New Zealand As at 31 December 2023

'What the entity owns?' and 'What the entity owes?'

	NOTES	31 DEC 2023	31 DEC 2022
Assets			
Current Assets			
Bank accounts and cash	3	15,050	12,647
Debtors and prepayments	3	155	301
Inventory	3	2,257	1,390
Total Current Assets		17,462	14,338
Non-Current Assets			
Property, Plant and Equipment	5	2,356	5,406
Investments	3	50,000	50,000
Other non-current assets	3	4,889	4,889
Total Non-Current Assets		57,245	60,295
Total Assets		74,707	74,633
Liabilities			
Current Liabilities	4	(483)	(127)
Non-Current Liabilities	4	233	-
Total Liabilities		(250)	(127)
Total Assets less Total Liabilities (Net Assets)		74,956	74,760
Accumulated Funds			
Accumulated surpluses or (deficits)	6	74,956	74,760
Total Accumulated Funds		74,956	74,760

This statement has been audited, and should be read in conjunction with the attached Audit Report.



Statement of Cash Flows

Olives New Zealand

For the year ended 31 December 2023

	2023	2022
Operating Activities		
Receipts from customers	152,123	183,208
Payments to suppliers and employees	(147,700)	(194,793)
Interest received	2,331	693
GST	(4,398)	(5,181)
Net Cash Flows from Operating Activities	2,356	(16,073)
Investing Activities		
Proceeds from sales of property, plant and equipment	600	-
Payment for property, plant and equipment	-	(600)
Other cash items from investing activities	(554)	(29,233)
Net Cash Flows from Investing Activities	46	(29,833)
Financing Activities		
Other cash items	-	(1,861)
Net Cash Flows from Financing Activities	-	(1,861)
Net Cash Flows	2,403	(47,767)
Cash and Cash Equivalents		
Cash and cash equivalents at beginning of period	32,647	80,414
Cash and cash equivalents at end of period	35,050	32,647
Net change in cash for period	2,403	(47,767)

Statement of Accounting Policies

Olives New Zealand

For the year ended 31 December 2023

'How did we do our accounting?'

Basis of Preparation

The entity has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

Goods and Services Tax (GST)

The entity is registered for GST. All amounts are stated exclusive of goods and services tax (GST) except for accounts payable and accounts receivable which are stated inclusive of GST.

Income Tax

Olives New Zealand is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

As a non-profit organisation income sourced within membership is exempt income under the Income Tax Act 2007 [sHF1]. Externally sourced income such as interest is taxable. Incorporated societies are entitled to a deduction to the lesser of \$1000 or the amount of their net income prior to taking the deduction. [ITA 2007,sDV8].

Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

Revenue

Revenue is accounted for as follows:

i) Fundraising and Grants

Fundraising and grant income is accounted for depending on whether or not it has a "use or Return" condition attached. Where no use or return conditions are attached, the revenue is recorded as income when the cash is received. Where income includes a use or return condition, it is initially recorded as a liability on receipt. The income is then subsequently recognized within the Statement on Financial Performance as the performance conditions are met.

ii) Donations

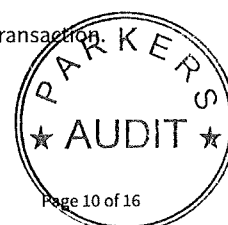
Donations, Tithes and Offering are accounted for depending on whether they have been provided with a "use or return" condition attached or not. Where no use or return conditions are attached to the donation, revenue is recorded as income when the cash is received. Where donations include a use or return condition, the donation is initially recorded as a liability on receipt. The donation is subsequently recognized within the Statement of Financial Performance as the performance conditions are met. Donated goods or services (other than donated assets) are not recognized.

iii) Interest Income

Interest income is recognized on an accrual basis.

iv) Other Income

All other income is accounted for on an accruals basis and accounted for in accordance with the substance of the transaction.



Property Plant and Equipment

1. Plant and Equipment

i. Recognition and measurement

Items of plant and equipment are initially measured at cost, except those acquired through non-exchange transactions which are instead measured at fair value as their deemed cost at initial recognition.

When parts of an item of plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment. Any gain or loss on disposal of an item of plant and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognized in surplus or deficit.

ii. Subsequent expenditure

Subsequent expenditure is capitalized only when it is probable that the future economic benefits associated with the expenditure will flow to the Trust. Ongoing repairs and maintenance are expensed as incurred.

iii. Depreciation

For plant and equipment, depreciation is calculated using the diminishing value method, on the cost of an asset less its residual value. Significant components of individual assets that have a useful life that is different from the remainder of those assets, those components are depreciated separately. Assets under construction are not subject to depreciation.

Depreciation methods, useful lives, and residual values are reviewed at reporting date and adjusted if appropriate.

The diminishing value percentages used for each class of plant and equipment are:

Plant & equipment - 10% to 40%

Changes in Accounting Policies

There have been no changes in accounting policies. Policies have been applied on a consistent basis with those of the previous reporting period.

Notes to the Performance Report

Olives New Zealand For the year ended 31 December 2023

	2023	2022
1. Analysis of Revenue		
Revenue from providing goods or services		
Awards Income	24,887	31,700
Certification Fees Income	30,492	37,000
Award Evening Income	5,783	-
Conference Fees Income	-	5,391
Conference/Awards Sponsorship Income	1,922	-
Licence Fees - Olive Mark Income	2,858	3,500
Membership Fees Income	52,083	57,420
Olive Oil Taster Course Income	2,013	3,196
Olive Marks Stickers Income	3,729	3,376
OliveMark Promotion Income	670	127
Processor Course Income	-	13,043
Sponsorship	7,526	4,658
Stripe Fees Reimbursement Income	65	152
Total Revenue from providing goods or services	132,026	159,563
Interest, dividends and other investment revenue		
Interest Income	2,331	693
Total Interest, dividends and other investment revenue	2,331	693
	2023	2022

2. Analysis of Expenses

Costs related to providing goods or services		
Awards Event Costs	7,508	-
Low Value Asset	-	561
Software Maintenance	600	172
Travel and Meeting Costs	1,476	1,630
Awards Costs	25,487	29,832
Accountancy Fees	628	585
Audit Fees	1,700	1,701
Bank Fees	96	402
Certification Costs	26,446	29,478
Closing Stock	(2,257)	(1,390)
Conference Costs	-	6,311
Insurance	1,895	1,800
Loss on disposal	98	-
Olive Oil Tasting Courses Costs	3,661	3,118
Office Expenses	1,709	2,300
Olive Mark Promotion Expenses	2,174	8,008
Opening Stock	1,390	2,000

	2023	2022
Processor Course Costs	-	10,726
Stripe Fees	75	182
Sundry Expenses	99	802
Telephone & Tolls	439	590
Total Costs related to providing goods or services	73,226	98,807
Other expenses		
Depreciation	2,352	4,712
Executive Officer Fees	57,940	74,775
Internet & Website	642	1,780
Total Other expenses	60,934	81,267
	2023	2022

3. Analysis of Assets

Bank accounts and cash		
Business Saver Account - 51	20	7,984
General Business Account - 00	2,251	1,644
OliveMark Account - 52	12,780	3,019
Total Bank accounts and cash	15,050	12,647
Debtors and prepayments		
Accounts Receivable	155	301
Total Debtors and prepayments	155	301
Inventory		
Stock on Hand	2,257	1,390
Total Inventory	2,257	1,390
Investments		
Commercial Term Deposit -79	30,000	-
Commercial Term Deposit -78	-	30,000
Term Deposit	20,000	20,000
Total Investments	50,000	50,000
Other non-current assets		
Intangibles		
Trade Marks	4,889	4,889
Total Intangibles	4,889	4,889
Total Other non-current assets	4,889	4,889
	2023	2022

4. Analysis of Liabilities

Creditors and accrued expenses		
Credit Card	445	158
Accounts Payable	273	17
GST	(1,190)	(290)

	2023	2022
Rounding	(11)	(12)
Total Creditors and accrued expenses	(483)	(127)
Other non-current liabilities		
Customer Overpayment	233	-
Total Other non-current liabilities	233	-
	2023	2022

5. Property, Plant and Equipment

Furniture and Fittings		
Furniture and fittings owned	1,803	2,335
Accumulated depreciation - furniture and fittings owned	(1,791)	(2,216)
Total Furniture and Fittings	12	119
Plant and Equipment		
Plant and machinery owned		
Computer Software (Asset)	15,000	15,600
Less Accumulated Depreciation on ONZ Database	(12,656)	(10,313)
Total Plant and machinery owned	2,344	5,288
Total Plant and Equipment	2,344	5,288
Total Property, Plant and Equipment	2,356	5,406
	2023	2022

6. Accumulated Funds

Accumulated Funds		
Opening Balance	74,760	94,578
Accumulated surpluses or (deficits)	197	(19,818)
Total Accumulated Funds	74,956	74,760
Total Accumulated Funds	74,956	74,760

7. Commitments

There are no commitments as at 31 December 2020 (Last year - nil).

8. Contingent Liabilities and Guarantees

There are no contingent liabilities or guarantees as at 31 December 2023 (Last year - nil).

9. Related Parties

There were no transactions involving related parties during the financial year.

10. Events After the Balance Date

There were no events that have occurred after the balance date that would have a material impact on the Performance Report (Last year - nil).

11. Ability to Continue Operating

The entity will continue to operate for the foreseeable future.



Depreciation Schedule

Olives New Zealand

For the year ended 31 December 2023

NAME	RATE	COST	OPENING VALUE	PURCHASES	DISPOSALS	DEPRECIATION	CLOSING VALUE
Computer Software (Asset)							
Olive NZ Master							
Contacts Manager Database	50.00%	15,000	4,688	-	-	2,344	2,344
Total Computer Software (Asset)		15,000	4,688	-	-	2,344	2,344
Plant & Equipment (Asset)							
Compaq Notebook Computer	40.00%	1,021	2	-	-	1	1
HP Pavilion Notebook Computer	40.00%	782	19	-	-	8	11
Shelving	10.00%	532	98	-	98	-	-
Total Plant & Equipment (Asset)		2,335	119	-	98	8	12
Total		17,335	4,806	-	98	2,352	2,356





Parkers Business Solutions Ltd

SUSHEEL DUTT MBA (AU), CA, CAPP (Fiji)
ACCOUNTANTS – BUSINESS ADVISORS - AUDITORS

INDEPENDENT AUDITOR'S REPORT TO MEMBERS OF OLIVES NEW ZEALAND

We have audited the Performance Report of the Olives New Zealand on pages 1 to 16, which comprise the entity information, the statement of service performance, the statement of financial performance, statement of cash flows and the statement of financial position as at 31 December 2023, and the income statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion:

- i. The reported outcomes and outputs, and qualification of the outputs to the extent practicable, in the statement of service performance are suitable;
- ii. The accompanying performance report fairly, in all material respects:
 - The entity information for the year ended 31 December 2023;
 - The service performance for the year then ended; and
 - The financial position of the Society as at 31 December 2023, and its financial performance and cash flows for the year then ended

In accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not for Profit) issued by the New Zealand Accounting Standards Board.

The Responsibility of the Members for the Performance Report

The Members are responsible for:

- i. Identifying outcomes and outputs, and quantifying the outputs to the extent practicable, that are relevant, reliable, comparable and understandable, to report in the statement of service performance;
- ii. The preparation and fair presentation of the performance report on behalf of the Society which comprises:
 - The entity information;
 - The statement of service performance; and
 - The statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the performance report.

in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not For Profit) issued by the New Zealand Accounting Standards Board; and

- iii. Such internal control as the Members determine is necessary to enable the preparation of the performance report is free from material misstatement, whether due to fraud or error.

Basis for Opinion

Our responsibility is to express an opinion on these Performance Report based on our audit. We conducted our audit of the statement of financial performance, Statement of financial position, statement of cashflow, statement of accounting policies and notes to the performance report in accordance with International



Standards on Auditing (New Zealand) ("ISAs (NZ)"), and the audit of the entity information and statement of service performance in accordance with the International Standard on Assurance Engagements (New Zealand) ISEA(NZ) 3000 (Revised) *Assurance Engagements other than Audits or Reviews of Historical Financial Information* ("ISAE (NZ) 3000 (Revised)"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Performance Report* section of our report. We are independent of the Society in accordance with Professional & Ethical Standard 1 (Revised) *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriated to provide a basis for our opinion.

Other than in our capacity as auditors we have no relationship with, or interests in, the Society.

Auditor's Responsibilities for the Audit of the Performance Report

Our objectives are to obtain reasonable assurance about whether the performance report is free from misstatement, whether due to fraud or error, and to issue as auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that as audit conduct in accordance with ISAs (NZ) and ISAE (NZ) 3000 (Revised) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of uses taken on the basis of this performance report.

As part of an audit accordance with ISAs (NZ) and ISAEs (NZ) 3000 (Revised), we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the performance report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the use of the going concern basis of accounting by the Members and, based on the use of the audit evidence obtained, weather a material uncertainty exists related to events or conditions that may cast significant doubt on the Society's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the performance report or, if such disclosures are



inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date our auditor's report. However, future events or conditions may cause the Society to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the performance report, including the disclosures, and whether the performance report represents the underlying transactions and events in a manner that achieves fair presentation.
- Perform procedures to obtain evidence about and evaluate whether the reported outcomes and outputs, and quantification of the outputs to the extent practicable, are relevant, reliable, comparable and understandable.

We communicate with the Members regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Who we Report to

This report is made solely to Olives New Zealand's members, as a body. Our audit work has been undertaken so that we might state those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Society and the Society's members, as a body, for our audit work, for this report or opinions we have formed.



PARKERS BUSINESS SOLUTIONS LIMITED

SUSHEEL DUTT (MBA) CA CAPP (FII)

CHARTERED ACCOUNTANT

BLLENHEIM

NEW ZEALAND

28 February 2024

